

Aidan Haigh

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Education

University of Oregon

Robert D. Clark Honors College

Eugene, Oregon

September 2017 – June 2020

- **Degrees:** Bachelor of Arts in Political Science; minor in Legal Studies
 - **Cumulative GPA:** 4.11 (Summa Cum Laude)
 - **Awards and Honors:** Phi Beta Kappa Society, Wayne Morse Scholar, Ira and Eleanor Wong Scholarship, University Summit Scholarship, Dean's List, 2019 Mock Trial All-Region Witness
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Experience

TopScore

Remote

Sales & Operations

March 2024 – Present

- Coordinated work between the Product, Support, and Sales teams on daily standups across six time zones
- Overhauled design philosophy with new websites and major code refactoring to modernize product
- Remained partially involved with sales as a full-cycle Sales Representative

Sales Development Representative

March 2023 – March 2024

- Oversaw the early stages of the sales process by prospecting leads and setting demos on discovery calls
- Widened operable market with successful new verticals and an updated design identity

Freelance

Remote

Technical Writer

September 2022 – March 2023

- Whitepaper for the Lymphoma Coalition analyzing barriers to continuity of care among Ukrainian refugees in Europe and recommending structural changes that the EU might implement to mitigate these obstacles in a future humanitarian emergency

IES Garcia Morato, Spanish Ministry of Education

Madrid, Spain

English Language and Culture Assistant

October 2021 – June 2022

- Taught English to students aged 12-18 by creating engaging presentations and activities
- Improved Spanish language proficiency through living and working in a Spanish-speaking country

Study Hut Tutoring

Manhattan Beach, California

Academic Tutor

February 2021 – June 2021

- Tutored elementary, middle, and high schoolers in various subjects both in person and through Zoom
- Supported students in developing the knowledge base, organizational skills, and confidence necessary for academic success

University of Oregon Ambassador Program

Eugene, Oregon

Student Ambassador

September 2019 – June 2020

- Recruited prospective students through campus tours, open house events, phone calls, and receptions
- Acted as the university's public face, representing what it means to be a Duck to a large and varied audience

Kafoury & McDougal

Portland, Oregon

Summer Law Clerk

June 2018 – August 2018

- Wrote briefs, conducted legal research, and prepared local (KGW 8), state (The Oregonian), and national (CNN Tonight with Don Lemon) media appearances
- Assisted in coordinating the passage of a Portland city ballot measure

Senator Ron Wyden*Field Office Intern***Eugene, Oregon**

September 2017 – June 2018

- Prepared legal arguments, speeches, and policy analyses on behalf of Senator Wyden's office
- Coordinated constituent outreach through event appearances, town hall meetings, and communications

Westside Internal Medicine*Patient Reporting Representative***Portland, Oregon**

June 2017 – August 2017

- Monitored the practice's compliance with federally mandated Affordable Care Act reporting requirements and quality audit measures

Projects**Honors Thesis, Robert D. Clark Honors College***The Enduring Conservative Victory in the Culture Wars over American History Education*

June 2020

- My thesis explores how conservatives have hijacked public debates about American history textbooks to promote an uncomplicated, sanitized, and sanctimonious vision of American nationalism by analyzing public discussions about American history textbooks.

Skills

Platforms: AI tools (LLMs, workflow automation, voice assistants), Project Management software (e.g. Asana, Jira), CRMs (e.g. Salesforce, HubSpot, Freshdesk), Design/editing software (e.g. Figma, Framer, Photoshop, Blender), Zapier, YesWare, Salesloft, VOIP systems, and many more.

Language Proficiency**English:** Native/C2**French:** Limited Working Proficiency/B2**Spanish:** Limited Working Proficiency/B2**Italian:** Elementary Proficiency/A1

Citizenships**United States****France****New Zealand****Australia****United Kingdom****Canada**